

January 14, 2008

Milligander Geese Company
1400 Corporate Blvd
St. Paul, MN

Applied Solutions
237 Pasteur Hall
Winona, MN

To Whom It May Concern,

My company is in charge of supplying feed for geese and other water fowl to petting zoos throughout the country. A key ingredient is a specially processed ground corn. Recently it has been observed that the daily market price of this ground corn oscillates regularly over the course of the year between \$5.00 and \$12.00 per pound. On October 15 the price was \$11.37/lbs and on December 15 the price was \$11.66/lbs. On the other hand, due to variations in demand, the amount of processed ground corn our company has to buy daily regularly oscillates three times a year between 70 and 100lbs with the first peak in demand occurring on March 1st.

I would like to request your services to inform me and my company of when during the year I should expect the biggest and smallest expenses with regard to our acquisition of ground corn.

Thank you in advance,



Harvey James Milligan III, President
Milligander Geese Company.